



Faro Technology
Featured Interview with Candidate Wang Ke

June 23rd, 2017

Mr. Wang Ke is currently the China Country Manager for Faro Technology, today Fitco Consultant Katherine arranged a follow up interview with him in Fitco office regarding how Faro 's performance after he had been on board 3 years ago.

"I was the top performer in my previous employer Nalco, changing job at that time for me was impossible, not to mention joining Faro, which is a company of completely different industry that I'm not familiar with at all. In addition, the job was in Shanghai and I was in ShanDong province, my whole family had to relocate, which is not possible to me."

"However when Katherine contacted me, she was very professional and persuasive, she sold to me about Faro's technology which has great potential in China's market.

Thanks to Katherine's persuasive and inspiring conversation with me, I agreed to explore, after several rounds of interview with Joe, and Sandra and meeting the team in headquarter, I made conclusion that Faro has amazing technology and should fully expand in China market.

After joining Faro, the beginning period was tough, from a completely different industry, different products, I had spent tremendous amount of time to learn the new technology, to understand the market, to communicate with the team, adapt to the culture, and so on. "I fired and rehired 29 people to rebuild the culture and a much stronger team. It was tough decision and process."

When we asked about his achievement in Faro since joining, he proudly answered, he is the only candidate who stayed more than 3 years in Faro, and the sales grew 50% compared to 3 years ago. "I'm still very passionate and motivated about this job, really thanks to Fitco for introducing me a brand new career in Shanghai. "

We asked about how is his family, he replied with satisfactory, "yes, my daughter just entered a very good school (Concord Bi-Lingual), also my wife is very settled and happy in Shanghai, I think the education quality in Shanghai is very good, also life is so rich in Shanghai, my daughter has much more international exposure, again I'm very happy about my decision to join Faro and moving to Shanghai.